

Business Administration (Professional Program: On-Campus MBA)

Admission Requirements

- **Baccalaureate Field** A business-related undergraduate degree is not required to be admitted to the master's programs.
- **Grade Point Average** Undergraduate GPA of 3.00/4.00 or better (or equivalent).
- **Tests Required** Applicants must submit either the GMAT, GRE, or EA. A potential waiver of the GMAT or GRE is available for applicants who meet any of the following criteria: three or more years of professional work experience; JD, MD, PhD, or other terminal degree requiring quantitative course work; professional certifications (CPA, CFA, CMA, CIA, or CFP); quantitative-based master's degree; LSAT score of 160 or higher; successful completion of all parts of the CPA exam or PE exam.
- **Minimum English Competency Test Score**
 - **TOEFL** 80, with subscores of Reading 19, Listening 17, Speaking 20, and Writing 21 (iBT Test); 60, with subscores of Reading 19, Listening 17, Writing 21 (revised Paper-Delivered Test), **OR**,
 - **IELTS** 6.5, with subscores of 6.0 for all four subscores, **OR**,
 - **PTE-Academic** 54, with subscores of Reading 51, Listening 47, Speaking 53, and Writing 56.
- **Letters of Recommendation** Two letters of recommendation are required from professional references who can speak to the applicant's abilities and readiness for a graduate degree program (e.g., a current or former supervisor). Personal references are not acceptable.
- **Personal Statement** Required. Questions and guidelines are provided in the online application.
- **Work Experience** All applicants must upload a CV/resume. MBA applicants are expected to have at least two years of professional work experience after the completion of a four-year bachelor's degree. Historically, students admitted to the program had more than this level of experience when applying to the UIC Business MBA program. Work experience is not required for the specialized master's programs and can be waived for highly qualified applicants to the Accelerated MBA.
- **Interview** All completed applications are reviewed by the Admissions Committee and qualified candidates will be invited for an interview.

Degree Requirements

- **Minimum Semester Hours Required** The MBA program is 42 semester hours, including 26 hours of core courses, 12 hours of concentration courses, and 4 hours of electives.
- **Course Work**

Code	Title	Hours
MBA Core Curriculum		
ACTG 500	Introduction to Financial Accounting	
ECON 520	Microeconomics for Business Decisions	
FIN 500	Introduction to Corporate Finance	
IDS 532	Introduction to Operations Management	

MBA 570	Enterprise Strategy
MGMT 541	Organizational Behavior
MKTG 500	Introduction to Marketing

Concentration Courses

Students will take 12 hours of electives from their chosen concentration. See the concentration section below for a list of required courses for each concentration.

Electives

Student take an additional 4 hours of electives to reach the required 42 semester hours.

Concentrations

Accounting

Code	Title	Hours
Required Courses		
ACTG 502	Financial Accounting I	
ACTG 506	Management Accounting	

Accounting Electives

Select 4 hours from the following approved Accounting electives:

ACTG 503	Financial Accounting II	
ACTG 508	Federal Income Tax - Graduate	
ACTG 509	Business Law: Commercial Transactions	
ACTG 516	Financial Statement Analysis	
ACTG 525	Management Control of Strategic Performance	
ACTG 534	Auditing-Graduate	
ACTG 535	Advanced Auditing	
ACTG 537	Fraud Examination	
ACTG 585	Corporate Valuation and Accounting Information	
ACTG 593	Accounting Research: Methodology and Communication	
ACTG 594	Special Topics in Accounting - Graduate	

Business Analytics

The Concentration in Business Analytics is available to all MBA students.

Code	Title	Hours
Required Courses		
IDS 570	Statistics for Management ^a	
IDS 572	Data Mining for Business	

Business Analytics Electives

Select 4 hours from the following approved Business Analytics electives:

IDS 462	Statistical Software for Business Applications	
IDS 521	Advanced Database Management	
IDS 567	Business Data Visualization	
IDS 575	Machine Learning and Statistical Methods for Business Analytics	

IDS/MKTG 594	Special Topics in Information and Decision Sciences (Marketing Analytics)
MBA 590	Professional Topics (Managing Enterprise Data and Analytics)
MBA 590	Professional Topics (Web Analytics)

Equivalent graduate-level course approved by the Department of Information and Decision Sciences.

a *Students with knowledge in this topic may replace IDS 570 with an elective approved by their advisor.*

Economics

Code	Title	Hours
Required Courses		
Select 12 semester hours of 500-level Economics electives selected from the following:		
ECON 502	Applied Microeconomics II	
ECON 503	Applied Macroeconomics	
ECON 505	Applied Econometrics	
ECON 506	Research Design	
ECON 507	Reading, Writing and Speaking Economics	
ECON 508	Topics in Applied Microeconometrics	
ECON 509	Microeconomic Theory I	
ECON 510	Microeconomic Theory II	
ECON 512	Macroeconomic Theory II	
ECON 513	Special Topics in Macroeconomics and International Economics	
ECON 514	International Trade Policy	
ECON 515	International Monetary Policy	
ECON 516	Development Economics	
ECON 531	Labor Economics I	
ECON 532	Labor Economics II	
ECON 534	Econometrics I	
ECON 535	Econometrics II	
ECON 537	Time Series Econometrics	
ECON 538	Business Research and Forecasting II	
ECON 539	Microeconometrics	
ECON 551	Economics of Education	
ECON 552	Economic Demography	
ECON 555	Health Economics I	
ECON 556	Health Economics II	
ECON 572	Urban Economics	
ECON 575	Public Economics I	
ECON 576	Economics of Taxation	
ECON 594	Special Topics in Economics	

Entrepreneurship

The Concentration in Entrepreneurship is available to students in the Flexible MBA program. Students may select from two track options: TechVentures or General.

Code	Title	Hours
Required Courses for TechVentures Track:		
ENTR 560	Fundamentals of Technology Entrepreneurship	
ENTR 561	Assessing Technologies for Venture Potential	
ENTR 565	Business Models for Technology Ventures	
ENTR 566	Business Plans for Technology Ventures	
ENTR 567	Resource Acquisition for Technology Ventures	
ENTR 569	Technology Venture Integration	
Required Courses for General Track		
ENTR 502	Entrepreneurship	
Select 8 hours from the following:		
ENTR 559	Entrepreneurial Consulting	
ENTR 594	Special Topics in Entrepreneurship (varies by semester)	
MGMT 590	Strategic Management	

Finance

Code	Title	Hours
Required Courses		
FIN 510	Investments	
FIN 520	Corporate Finance	
Finance Electives		
Select one of the following 500-level Finance electives:		
FIN 512	Portfolio Analysis	
FIN 515	Fixed Income Securities	
FIN 516	Theory and Structure of Options and Futures Markets	
FIN 530	Money and Banking	
FIN 531	Capital Markets	
FIN 542	International Finance	
FIN 571	Empirical Issues in Finance	
FIN 573	Risk Management	
FIN 594	Special Topics in Finance	

Human Resource Management

Code	Title	Hours
Required Course		
MGMT 553	Human Resource Management	
MGMT 555	Talent Management	
Human Resource Management Electives		
Select one of the following:		
MGMT 554	Human Resource Management and the Business Environment	
MGMT 564	Negotiations	
MGMT 568	Compensation Administration	
MGMT 594	Special Topics in Management	

International Business

Code	Title	Hours
Required Courses		
Select 12 hours from the following 500-level electives focusing on International Business:		
ECON 514	International Trade Policy	
ECON 515	International Monetary Policy	
IDS 542	Global Innovation Management	
IDS 594	Special Topics in Information and Decision Sciences	
MBA 591	Study Abroad-Master of Business Administration Program (Doing Business in Argentina - 2 semester hours)	
MBA 591	Study Abroad-Master of Business Administration Program (Doing Business in Brazil - 4 semester hours)	
MBA 591	Study Abroad-Master of Business Administration Program (Know Europe - 3 or 6 semester hours)	
MGMT 557	International Management	
MGMT 594	Special Topics in Management	
MKTG 569	Multicultural Marketing	
MKTG 571	International Business Operations	

Management

The Concentration in Management is available to all MBA students.

Code	Title	Hours
Required Course		
MGMT 590	Strategic Management	
Management Electives		
Select two of the following:		
MGMT 550	Leading for Impact	
MGMT 553	Human Resource Management	
MGMT 557	International Management	
MGMT 564	Negotiations	
MGMT 570	Business and its External Environment	
MGMT 582	Global Innovation Management	
MGMT 594	Special Topics in Management (offerings vary by semester)	

Management Information Systems

Code	Title	Hours
Required Courses		
IDS 500	Information Systems in Organizations	
or IDS 515	Information Systems Strategy and Policy	
Select 8 semester hours from the following 500-hour electives focusing on Management Information Systems:		
IDS 506	Health Information Management and Analytics	
IDS 507	Advanced Systems Analysis and Design Project	
IDS 517	Enterprise Application Development	

IDS 518	Electronic Marketing	
IDS 520	Enterprise Information Infrastructure Planning & Security	
IDS 521	Advanced Database Management	
IDS 523	Audit and Control of Information Systems	
IDS 540	Marketing Analytics	
IDS 542	Global Innovation Management	
IDS 552	Supply Chain Management	
IDS 561	Analytics for Big Data	
IDS 567	Business Data Visualization	
IDS 572	Data Mining for Business	
IDS 573	Risk Management	
IDS 575	Machine Learning and Statistical Methods for Business Analytics	
IDS 582	Time Series Econometrics	
IDS 583	Business Research and Forecasting II	
IDS 594	Special Topics in Information and Decision Sciences	

Marketing

Code	Title	Hours
Required Courses		
MKTG 560	Marketing Management ^a	
Select 8 semester hours from the following 500-level electives approved for the Marketing concentration:		
MKTG 518	Electronic Marketing	
MKTG 561	Consumer Behavior	
MKTG 562	Marketing Analytics	
MKTG 563	Marketing Research I	
MKTG 564	Marketing Research II	
MKTG 565	Advanced Digital Marketing and Advertising	
MKTG 567	Digital and Social Media Marketing	
MKTG 568	Business Intelligence and Technologies in Marketing	
MKTG 569	Multicultural Marketing	
MKTG 570	Brand Management	
MKTG 571	International Business Operations	
MKTG 572	International Marketing	
MKTG 574	Product Planning	
MKTG 577	Interdisciplinary Research and Development I	
MKTG 578	Interdisciplinary Research and Development II	
MKTG 594	Special Topics in Marketing	

Operations and Supply Chain Management

Code	Title	Hours
Required Courses		
IDS 552	Supply Chain Management	
Select 8 semester hours from the following graduate-level electives approved for the concentration Operations and Supply Chain Management:		

IDS 451	Enterprise Operations and Supply Chain Systems
IDS 509	Data and Prescriptive Analytics
IDS 518	Electronic Marketing
IDS 534	Project Management (2 semester hours)
IDS 535	Vendor Management (2 semester hours)
IDS 542	Global Innovation Management
IDS 551	Operations Management in the Service Sector
IDS 553	Supply Chain Analytics and Decision Models
IDS 558	Revenue Management
IDS 571	Statistical Quality Control and Assurance
IDS 594	Special Topics in Information and Decision Sciences

Real Estate

Code	Title	Hours
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Required Courses

Select three of the following courses:

ECON 475	Urban Economics and Public Policy
ECON 572	Urban Economics
ECON 575	Public Economics I
FIN 472	Real Estate Finance
FIN 494	Special Topics in Finance
FIN 494	Special Topics in Finance
RES 472	Real Estate Finance
MBA 590	Professional Topics (varies by semester)